



Crown  
Commercial  
Service

# Estates Professional Services

- helping you reduce the cost of managing  
your estate and property assets

great  
savings

social  
value

sustainability

income  
generation

PROPERTY  
INVESTMENT





## Why work with us

**Our Estates Professional Services (RM3816) framework provides you with a single solution for all your professional property related services. It will help you to:**

- reduce property costs
- release unwanted property assets
- identify savings and opportunities to generate income from land and buildings
- meet central targets for reduced property occupancy
- commission reports, studies and strategies to assist in the management of your estate
- access resources and guidance to provide assurance on the management of your estate
- buy facilities management services
- access specialist support for new or existing vertical real estate (space on top of buildings which can be sold or generate income)
- adopt innovative and lean process principles
- deliver social value relevant to your needs

You can access a range of national and regional suppliers, 35% of which are SMEs, to support the delivery of your projects, through the following service options (known as lots):

**Lot 1:** market leading estate service providers with the capability and capacity to deliver large programmes across the UK, using in house resources or via a supply chain.

**Lot 2:** 8 regional panels for direct access to regional suppliers with local knowledge.

**Lot 3:** suppliers delivering vertical real estate services.

**Lot 4:** suppliers offering a fully managed service - and we will manage the procurement process for you.



# Features and benefits



## Free, fast and simple to use

- no customer charges
- a streamlined further competition process means you can have support in place in around 4 weeks, depending on the scale of your requirement
- a standard form with simple call-off contract terms
- advice and support from our category experts

## Value for money

- maximum standard rates are fixed for the first two years of the framework. They can also be further reduced by suppliers during your direct award and/or further competition
- the delivery of savings is embedded into the pricing models through competitive rates and continuous improvement measures. Some of the services are incentivised based on the level of savings or additional income achieved
- management information to help you track spend based on a common set of service codes allowing in depth analysis

## Social value and sustainability

- suppliers will help you achieve an efficient and sustainable public estate, supporting diversity and inclusion
- improved competency and capacity in the estates sector
- helping you tackle modern slavery in construction supply chains
- suppliers can tailor their offer to match your social value priorities

## Quality of service delivery

- a verified supply chain as all suppliers and sub-contractors have completed a financial and professional compliance review. Sub-contractors appointed after award will be evaluated by us to ensure financial and professional compliance before service delivery
- robust key performance indicators (KPIs) to measure supplier performance based on time, cost and quality. KPIs can be used to influence fees, if required, and you can tailor them to meet your specific requirements, including social value. Our standard call-off terms and conditions also allow you to define service credits
- we actively manage performance to ensure continuous improvement and support delivery of the Government Construction Board's aims, in conjunction with professional bodies
- our customer user group will help us to improve service delivery, share best practice, and incorporate new industry developments and regulatory requirements





## Why wait? start saving today

If you would like to find out more about how we can help you reduce the cost of managing your estate and property assets, please get in touch:



<http://ccs-agreements.cabinetoffice.gov.uk/contracts/rm3816>



[info@crowncommercial.gov.uk](mailto:info@crowncommercial.gov.uk)



0345 410 2222

We also share regular news, updates and advice on Twitter and LinkedIn so why not follow us?



[@gov\\_procurement](https://twitter.com/gov_procurement)



[Crown Commercial Service](#)

